

writers guidelines

ABF Journal welcomes contributions from those “in the trenches.” After all, you are our best source of information! We accept timely and engaging feature articles (1,700 to 2,200 words) covering the entire range of issues pertaining to the profession of asset-based finance, as well as factoring, turnaround management, bankruptcy issues and commercial finance.

We also welcome submissions for regularly scheduled use in the following departments: **Profile of Success:** This popular column appears in every issue, and profiles leaders in the asset-based lending industry. **Putting It Together:** Explores the various processes involved in structuring an asset-based loan through an in-depth analysis of a current industry deal. **Turnaround Corner:** This column taps the vast resources of the turnaround management community, and offers readers valuable insight and practical advice in working with financially strapped companies. **Legal Eyes:** A monthly column that provides important and timely information relevant to bankruptcy and commercial law. **Factoring Focus:** Columns scattered throughout the year cover this important form of financing. **Letter to the Editor:** We always welcome your commentary in response to an article or industry topic in the form of a letter to the editor.

Submission of Articles:

ALL SUBMISSIONS must be original work and must not have been previously published unless prior authorization is received from the editor.

Query, Abstract or Outline Submission:

A one-page query, abstract or outline of your story idea is preferred. Please e-mail your proposal to the editor at sppapa@abfjournal.com or mail it to Editor, 409 East Lancaster Ave., Wayne, PA 19087. Indicate if you'd like your submission to be considered for a department (specify) or a feature story, and be sure to include your complete contact information.

Manuscript Submission:

Send manuscripts via e-mail as a Microsoft Word attachment. Be sure to include contact information for all authors. Also include a brief author biography and a color photograph of the author/s. Photos should be at least 300 dpi for print publication purposes.

Copyright:

The *ABF Journal* accepts first North American Serial Rights. Authors must contact the editor for permission to reprint and source the *ABF Journal* in all subsequent printings.

References:

If references are required, please use endnotes.

Artwork:

Submission of photographs, charts, tables and other graphics is encouraged. Images can be e-mailed as JPEG, TIFF, PDF or EPS files. Images must be 300 dots per inch (dpi) and a minimum of 4 inches by 5 inches. If the art has been previously published, permission from the copyright holder to reproduce or adapt the art must be included.

Author Responsibilities:

Authors are solely responsible for the content of articles submitted. The magazine accepts no responsibility for inaccuracies in manuscripts or references. It is the author's responsibility to notify the magazine of any potential conflict of interest with respect to submitted articles and to acknowledge affiliation with any organization or entity mentioned in the text and/or financial interest in any subject matter, organization or product discussed.

Editing by ABF Journal editors:

While the editors will attempt to preserve the author's voice whenever possible, all accepted manuscripts or letters to the editor will be edited for space and clarity according to the magazine's style and format. Please use Associated Press style guidelines where applicable. An *ABF Journal* style guide is also available.

Compensation:

At the time, the *ABF Journal* does not offer monetary compensation to writers. In exchange for writing, authors will receive two copies of the print publication in which the piece ran (please include a mailing address with submission) — and the bragging rights of having contributed to the asset-based industry's leading publication!

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